

TEAM MEETING PREP

After you're set up for SalonScale, it's time to start thinking about introducing it to the rest of your team.

Prior to the team meeting, we recommend picking a Change Champion. A Change Champion is a positive team member who gets along with everyone and is good with technology. Pull your Change Champion aside and get them excited about SalonScale and ask for their support during the team meeting.

Next, put together a team meeting agenda. Here is an example:

- What SalonScale is and why it's a good fit for your salon
- Your expectations of stylists
- Pricing changes (if necessary)
- Benefits to stylists
- Incentives for the team
- Pick launch date
- Discuss next steps
- Get everyone excited!

Now it's time to pick a date for your team meeting and let your staff know. Remember, you got this!

AT THE MEETING

At the meeting, your main goal is to get everyone excited! Play the 'Stylists, Welcome to SalonScale' video to kick off the meeting, so they can get a feel for SalonScale.

During the meeting, go through the agenda and answer any questions that arise. Be kind but firm. Change is hard but remember why you're doing this.

After the meeting, treat your team to Starbucks or take out. They deserve it!

Good luck! If you have any questions, reach out to our team at info@salonscale.com.